



NEW MILLENNIUM
BUILDING SYSTEMS
Building a better steel experience.

CASE STUDY #2

Fabricator: Delivery Speed is “Incredibly Fast”

Steel Services Incorporated prefers New Millennium for all of the company's projects, and the reason is simple.

“New Millennium's customer service for scheduling is second to none,” said Jeff Sommervold, Vice President of SSI. “Typically, in the way we operate we don't give New Millennium a lot of time to get the product shipped. We know that. We recognize that. They always have been able to perform and make us look good to the customers.”



Sommervold's most recent example came on a Monday. He requested a large number of bar joists and metal deck for a large retail building. The order was delivered on the following Monday. According to Sommervold, New Millennium's delivery speed is incredibly fast, compared to other companies' four

to six week timeline. It's the reason, he says, why Steel Services has used New Millennium since the day his company opened their doors.

New Millennium's product quality matches industry standards, Sommervold added. “I don't expect to get anything

better than industry standard, but the customer service is what sets them apart. They are a quick turn-around and expedient. That's what we count on New Millennium for.”

Build a better steel experience... visit our website for complete information:

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