

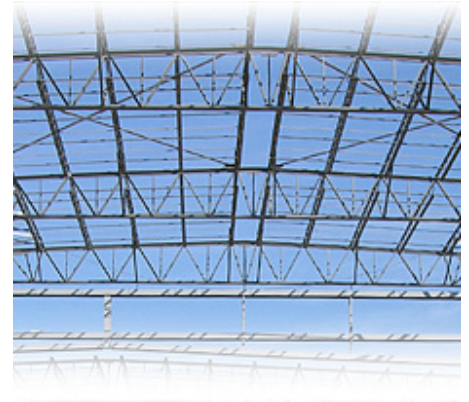


NEW MILLENNIUM
BUILDING SYSTEMS
Building a better steel experience.

CASE STUDY #3

Specialty Needs and Quick Turnaround

When a fabricator needs a delivery in 10 days, offering delivery in four weeks does that customer no good. So when Kent York, operations manager at M & S Steel, needed a project completed in 10 days, he came to New Millennium.



"I'm a steel fabricator, largely design build," York said. "There's no contract documents in the traditional sense, just some notes, some hand scratching on napkins from lunch." Those lunch meetings usually turn into projects. Such was the case when York was offered a contract to build an addition to a Catholic school that needed more classrooms, a new gymnasium and cafeteria.

The project required double-pitched joists with trick cambering for deflection within the hip jack framing. "It wasn't

your everyday stuff," York noted. On top of the design complexity, the job required 10-day delivery after the release of the fabrication list. In addition, the manufactured joists needed special transportation because of their depth and other special requirements.

"It had all the features of ugly," York said. But then New Millennium delivered. "New Millennium was able to fabricate far beyond my best expectations. It got the ball rolling and allowed me to continued on to the next sequence."

When asked why he thought New Millennium was able to come through on such short notice, York said it started with a reasonable and willing attitude. "New Millennium is not intimidated by circumstances that might be perceived as undoable or illogical. The bottom line is attitude is everything and New Millennium has a great attitude. They are a reasonable company in performance and attitude and value. At the end of the day what more could you want than that?"

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